AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

CONTRACT ID CODE | PAGE 1 OF PAGES 2

2. AMENDMENT/MODIFICATION NO.: Supplemental Agreement "6"

3. EFFECTIVE DATE: May 8, 1996

4. REQUISITION/PURCHASE REQ. NO.:

5. PROJECT NO. (If applicable):

6. ISSUED BY — CODE:
Contracting (905C)
VA Denver Distribution Center
PO Box 25166
Denver, Colorado 80225-0166

7. ADMINISTERED BY (If other than Item 6) — CODE:

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)
Starkey Laboratories Inc.
6700 Washington Avenue S.
Eden Prairie, MN 55344

CODE | FACILITY CODE

(√) 9A. AMENDMENT OF SOLICITATION NO.:

9B. DATED (SEE ITEM 11):

x 10A. MODIFICATION OF CONTRACT/ORDER NO.: V791P-0047

10B. DATED (SEE ITEM 13): 10-1-94

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended, ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing Items 8 and 15, and returning ____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)
36X4537

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

(√)	
	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
x	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: FAR 52.243-1, Changes
	D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor ☐ is not, ☒ is required to sign this document and return one copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

Modify the above mentioned contract to reflect the following changes:

Changes noted on page two

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

Plf FOIA Resp 000115

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print): [signature] K. Hansberg

16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print): GAIL A. HIXON, CONTRACTING OFFICER

15B. CONTRACTOR/OFFEROR: [signature]
(Signature of person authorized to sign)

15C. DATE SIGNED: 5/8/96

16B. UNITED STATES OF AMERICA
BY [signature]
(Signature of Contracting Officer)

16C. DATE SIGNED: 5-8-96

30-105

Modification No. **Supplemental Agreement "6"**

Effective Date: **May 8, 1996**

Contract Number: **V791P-0046**

Cont.

1) **ADD** Sequel circuit to model CE9, 83.78% off commerical pricelist, dated February 14, 1996, of $604.03 with VA price of **$97.99.**

2) **ADD** Sequel circuit to model CEL9-LP, 83.22% off commerical pricelist, dated February 14, 1996, of $584.04 with VA price of **$97.99.**

3) **ADD** Sequel circuit to model CEH9, 81.3% off commerical pricelist, dated February 14, 1996, of $524.04 with VA price of **$97.99.**

4) **ADD** Sequel circuit to model SAC9, 78.88% off commerical pricelist, dated February 14, 1996, of $464.03 with VA price of **$97.99.**

5) **ADD** Sequel circuit to model SAS9, 76.33% off commerical pricelist, dated February 14, 1996, of $414.03 with VA price of **$97.99.**

6) **ADD** Sequel circuit to model SAT9 at **no charge.**

EFFECTIVE DATE OF THIS SUPPLEMENTAL AGREEMENT IS MAY 8, 1996.

ALL OTHER TERMS AND CONDITIONS OF THE CONTRACT REMAIN THE SAME.

DEPARTMENT OF VETERANS AFFAIRS
Denver Distribution Center
PO Box 25166
Denver CO 80225-0166

May 3, 1996

In Reply Refer To: 905C

Sue Pehringer
Starkey Laboratories, Inc.
6700 Washington Avenue S
Eden Prairie, MN 55344

Dear Ms. Pehringer:

This is in reference to your contract number V791P-0047, Custom In-the-Ear Hearing Aids.

Enclosed find a copy of Supplemental Agreement "6". This supplemental agreement is issued to add the sequel circuit to the contract. Please sign and return two copies to my office. Upon receipt, an executed copy will be sent to your office.

Also, enclosed is a copy of Denver Distribution Center's (DDC) publication of models, components and pricing. DDC is the only one who can change the DDC order codes. A new publication will be sent to the clinics, prior to the effective date. Please review and note any changes to this office as soon as possible.

If you have any questions regarding the above, feel free to contact me at (303) 914-5182.

Sincerely,

Gail A. Hixon
Contracting Officer

Enclosures

AMENDMENT OF SOLICITATI.../MODIFICATION OF CONTRACT

CONTRACT ID CODE | PAGE 1 OF 2 PAGES

2. AMENDMENT/MODIFICATION NO.: Supplemental Agreement "6"

3. EFFECTIVE DATE: May 8, 1996

4. REQUISITION/PURCHASE REQ. NO.:

5. PROJECT NO. (If applicable):

6. ISSUED BY — CODE
Contracting (905C)
VA Denver Distribution Center
PO Box 25166
Denver, Colorado 80225-0166

7. ADMINISTERED BY (If other than Item 6) — CODE

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)
Starkey Laboratories Inc.
6700 Washington Avenue S.
Eden Prairie, MN 55344

CODE | FACILITY CODE

9A. AMENDMENT OF SOLICITATION NO.

9B. DATED (SEE ITEM 11)

X 10A. MODIFICATION OF CONTRACT/ORDER NO.: V791P-0047

10B. DATED (SEE ITEM 13): 10-1-94

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended, ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing Items 8 and 15, and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)
36X4537

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

(√)	
	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
x	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: FAR 52.243-1, Changes
	D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor ☐ is not, ☒ is required to sign this document and return one copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

Modify the above mentioned contract to reflect the following changes:

Changes noted on page two

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.

Plf FOIA Resp 000118

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)

16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print): GAIL A. HIXON, CONTRACTING OFFICER

15B. CONTRACTOR/OFFEROR — (Signature of person authorized to sign)

15C. DATE SIGNED

16B. UNITED STATES OF AMERICA BY _____ (Signature of Contracting Officer)

16C. DATE SIGNED

Modification No. **Supplemental Agreement "6"** Page 2 of 2

Effective Date: **May 8, 1996**

Contract Number: **V791P-0046**

Cont.

1) **ADD** Sequel circuit to model CE9, 83.78% off commerical pricelist, dated February 14, 1996, of $604.03 with VA price of **$97.99.**

2) **ADD** Sequel circuit to model CEL9-LP, 83.22% off commerical pricelist, dated February 14, 1996, of $584.04 with VA price of **$97.99.**

3) **ADD** Sequel circuit to model CEH9, 81.3% off commerical pricelist, dated February 14, 1996, of $524.04 with VA price of **$97.99.**

4) **ADD** Sequel circuit to model SAC9, 78.88% off commerical pricelist, dated February 14, 1996, of $464.03 with VA price of **$97.99.**

5) **ADD** Sequel circuit to model SAS9, 76.33% off commerical pricelist, dated February 14, 1996, of $414.03 with VA price of **$97.99.**

6) **ADD** Sequel circuit to model SAT9 at **no charge.**

EFFECTIVE DATE OF THIS SUPPLEMENTAL AGREEMENT IS MAY 8, 1996.

ALL OTHER TERMS AND CONDITIONS OF THE CONTRACT REMAIN THE SAME.

Price Negotiation Memorandum
Starkey - Dick Handberg, Division Manager
DDC - Gail A. Hixon, Contracting Officer
Sequel Circuit

Starkey has requested the sequel circuit be added to their custom hearing aid contract number V791P-0047. This circuit varies in commercial price according to the type aid.

MODELS	COMMERCIAL	BEST CUSTOMER	FIRST OFFER PRICE/DISCOUNT	SECOND OFFER PRICE/DISCOUNT	FINAL OFFER PRICE/DISCOUNT
CE-9	$604.03	$404.03 / 33/11%	$223.00 / 63.08%	$182.00 / 69.86%	$97.99 / 83.78%
CEL9-LP	$584.04	$384.04 / 34.24%	$223.00 / 61.81%	$182.00 / 68.83%	$97.99 / 83.22%
CEH9	$524.04	$324.04 / 38.16%	$223.00 / 57.44%	$182.00 / 65.26%	$97.99 / 81.3%
SAC9	$464.03	$264.03 / 43.1%	$223.00 / 51.94%	$182.00 / 60.78%	$97.99 / 78.88%
SAS9	$414.03	$214.03 / 48.3%	$223.00 / HIGHER!!!	$182.00 / 56.04%	$97.99 / 76.33%
SAT9	No charge	No charge	No charge	No charge	No charge

World Headquarters
6700 Washington Ave. So.
Eden Prairie, MN
USA 55344-3476

P.O. Box 9457
Minneapolis, MN
USA 55440-9457

STARKEY
Laboratories, Inc.

April 30, 1996

Gail Hixon
Contracting Officer (905C)
VA Denver Distribution Center
PO Box 25166
Denver, CO 80225-0166

Dear Ms Hixon:

Per our phone conversation of today Starkey Labs. will offer the Sequel circuit at $97.99.

Thank you for your attention in this matter.

Sincerely,
Starkey Labs. Inc

Richard Handberg
Division Manager

WATS: 800 328-5602
Tel: (612) 941-6401

Starkey Pricing for Hearing Aids

Model	Commercial Price	VA Price	Commercial Model w/Sequal	Sequal	Sequal Offer	Model w/Sequal Offer/Pricing
CE9	$244.97	$148.73	$649.00	$404.03	$223.00	$371.73
CEL9-LP	$264.96	$161.23	$649.00	$384.04	$223.00	$384.23
CEH9	$324.96	$197.72	$649.00	$324.04	$223.00	$420.72
SAC9	$384.97	$229.08	$649.00	$264.03	$223.00	$452.08
~~SAS9~~	~~$434.97~~	~~$274.07~~	~~$649.00~~	~~$214.03~~	~~$223.00~~	~~$497.07~~

$128.00

Dick
(612) 828-6985

MailMan message for HIXON,GAIL A Contract Specialist
Printed at DDC.VA.GOV 26 Apr 96 07:03
Subj: Sequal - Starkey [#496...1] 25 Apr 96 15:56 11 Lines
From: HIXON,GAIL A - Contract Specialist () 1 of 1 Response read. in 'IN' basket. Page 1

A while back Starkey presented a counter proposal on the Sequal circuit. They offered it to the VA for $182.00 (down from $223.00). Per a conversation with you, we thought this circuit was still high and with the budget were going to talk to Bob about it. I forgot to set up a date/time for this action to take place. Yesterday, Dick from Starkey said that cost was no object to them. Asked for a counter-proposal. Can Bob, you, and I discuss this issue soon?

Gail

1) <BECK.LUCILLE_B+@WASHINGTON.VA.GOV> 25 Apr 96 18:06 EST 5 Lines
SUBJECT: Reply to: Sequal - Starkey

yes, lets talk. I also mentioned to Bob that some manufacturers might be able to reduce costs on some items. they are all aware of our budget problems and nervous about it. Bob will ask you about it. Theyare interested if everyone participates or at least if everyone is asked to participate. What do you think?

World Headquarters
6700 Washington Ave. So.
Eden Prairie, MN
USA 55344-3476

P.O. Box 9457
Minneapolis, MN
USA 55440-9457

STARKEY
Laboratories, Inc.

September 22, 1995

Gail Hixon
Denver Distribution Center
PO Box 25166
Denver, CO 80225

RE: Modification 2
V791P-0047

Dear Gail:

We would like to ammend the above contract to add/change the following items:

OPTION (ADDITIONS)		PRICELIST	VAPRICE	DISCOUNT
Ultra Shell Process (Available on CE9, CEL9, CEH9, SAC9, SAS9, SAT9)	(USP)	$14.99	$10.34	31%
Active OutPut Limiting Pot (Available on CE9, CEL9, CEH9, SAC9,)	(AOP)	$19.99	$13.79	31%
Discovery Secret Ear (Replaces previous DSC on Secret Ear)	(DSE)	N/C	N/C	
Sequal Dual Stage Compression Circuit (Available on CE9, CEL9, CEH9, SAC9, SAS9, N/C ON CIC)	(SEQ)		$223.00	see attached sheet
Class H Amplifier (Available on CE9, CEL9, CEH9)	(CLHCE)	$49.99	$34.49	31%
Class H Amplifier (Available on SAC9)	(CLHHC)	$39.99	$27.59	31%

WATS: 800 328-8602
Tel: (612) 941-6401
Fax: (612) 828-9262

World Headquarters
6700 Washington Ave. So.
Eden Prairie, MN
USA 55344-3476

P.O. Box 9457
Minneapolis, MN
USA 55440-9457

STARKEY
Laboratories, Inc.

ADD EXISTING ITEMS:

RE: Modification 2
V791P-0047

Threshold Kneepoint Pot (TK) to CEH9 AND SAC9

No action required

Deletes

Please remove CLD (Class D) from CE H9, SAC9, and SAS9
Please remove FSLC (Full Spectrum Low Cut) entirely
Please remove FSLCS (Full Spectrum Low Cut Switch entirely
Please remove VRC (Variable Release Compression) entirely
Please remove TCS (TeleCoil) entirely

1995 YTD SALES ON SEQUAL (SEQ) ARE 2,000

ALL DISCOUNTS TERMS AND CONDITIONS ARE THE SAME AS THE INITIAL AWARD SCHEDULE AND MARKETING DATA SHEETS SUBMITTED ON THE STARKEY 9 SERIES.

PRODUCTION POINT AND DELIVERY IS THE SAME AS THE STARKEY 9 SERIES.

STARKEY CERTIFIES THAT NO DISCOUNT IN EXCESS OF THOSE DISCLOSED IN THIS MODIFICATION REQUEST HAVE BEEN OFFERED TO ANY OTHER STARKEY CUSTOMER.

Sue Pehringer

SUE PEHRINGER
GOVERNMENTAL SERVICES COORDINATOR

WATS: 800 328-8602
Tel: (612) 941-6401
Fax: (612) 828-9262

Department of Veterans Affairs

Memorandum

Date: January 24, 1996

From: VANHAP Coordinator (126)

Subj: Modification Request - Contract V791-0047, Starkey Laboratories

To: Contracting Officer (905C)

1. The NIST evaluation of the Sequel indicates that the circuit performs well. It is a useful addition to current contract options; however, the cost seems unreasonably high.

2. I am requesting that you negotiate the price of the Sequel. If you are unable to reduce the cost of the circuit, we will have to consider either not including it as a contract option or developing guidelines for utilization.

L B Beck

L. B. BECK, Ph.D.

2-13-96
Re: conversation w/ Dr Beck
Do not acceptance
Ultra Shell Process
(GC)

VA FORM MAR 1989 2105

*U.S. GPO: 1991-28

006

*** Wholesale Pric ıintenance *** Starkey

CE LQ or Part-Num - Mirror To Company

Ref CE LQ SaleCode 102
De SEQUEL LOW PROFILE Desc Alt

Price:Wholesale 0084900 NewWholesale Effective
Retail 0295000

Init/Pkg 001 Refund? Y CatalogItem? N
Groups 10000 30 Category/Sub CE MOD

temtax States: (States updated only when adding)
CA

dit Entry:(0=MustNotEnter; 1=MustEnter; 2=MayOverride)
Qty ModelRef Desc UC SaleCode Serial Amount

dpFlag 0

5/30/95 LW184

2/16/96

I CERTIFY THAT THE APRICES THAT ARE REFLECTED IN THIS DOCUMENT ARE OUR STANDARD COMMERCIAL PRICES AND ARE SOLD IN SUBSTANTIAL QUANTITIES TO THE GENERAL PUBLIC. STARKEY LABS. AUTOMATICALLY GIVE A $200.00 DISCOUNT ON THE $849.00 PRICE.

SUE PEHRINGER
GOVERNMENTAL SERVICES COORDINATOR

WPM. Op *** Wholesale Price Maintenance *** (Starkey :MN)

Type SA SQ or Part-Num - Mirror To Company

Model Ref SA SQ SaleCode 105
Desc SEQUEL A10 Desc Alt

Price:Wholesale 0084900 NewWholesale Effective
Retail 0295000

Unit/Pkg 001 Refund? Y CatalogItem? N
Groups 10000 30 Category/Sub CE MOD

Itemtax States: (States updated only when adding)
CA

Edit Entry:(0=MustNotEnter; 1=MustEnter; 2=MayOverride)
Qty ModelRef Desc UC SaleCode Serial Amount

EdpFlag 0

8/03/95 LW186

2/14/96

I CERTIFY THAT THE PRICES THAT ARE REFLECTED IN THIS DOCUMENT ARE OUR STANDARD COMMERCIAL PRICES AND ARE SOLD IN SUBSTANTIAL QUANTITIES TO THE GENERAL PUBLIC. STARKEY LABS. AUTOMATICALLY GIVES A $200.00 DISCOUNT ON THE $849.00 PRICE.

SUE PEHRINGER
GOVERNMENTAL SERVICES COORDINATOR

*** Wholesale Pric. 'aintenance *** (Starkey

SA CQ or Part-Num - Mirror To Company

Mo-'-l Ref SA CQ SaleCode 104
) SEQUEL CANAL Desc Alt

Price:Wholesale 0084900 NewWholesale Effective
Retail 0295000

Jnit/Pkg 001 Refund? Y CatalogItem? N
Groups 10000 30 Category/Sub CE MOD

Itemtax States: (States updated only when adding)
CA

Edit Entry:(0=MustNotEnter; 1=MustEnter; 2=MayOverride)
Qty ModelRef Desc UC SaleCode Serial Amount

EdpFlag 0

5/30/95 LW184

2/14/96

I CERTIFY THAT THE PRICES THAT ARE REFLECTED IN THIS DOCUMENT ARE OUR STANDARD COMMERCIAL PRICES AND ARE SOLD IN SUBSTANTIAL QUANTITIES TO THE GENERAL PUBLIC. STARKEY LABS. AUTOMATICALLY GIVE A $200.00 DISCOUNT ON THE $849.99 PRICE.

SUE PEHRINGER
GOVERNMENTAL SERVICES COORDINATOR

*** Wholesale Price Maintenance *** (Starkey)

CE Q or Part-Num - Mirror To Company

Model Ref CE Q SaleCode 101
Desc SEQUEL CE Desc Alt

Price:Wholesale 0084900 NewWholesale Effective
Retail 0295000

Unit/Pkg 001 Refund? Y CatalogItem? N
Groups 10000 30 Category/Sub CE MOD

Itemtax States: (States updated only when adding)
CA

Edit Entry:(0=MustNotEnter; 1=MustEnter; 2=MayOverride)

Qty	ModelRef	Desc	UC	SaleCode	Serial	Amount

EdpFlag 0

5/30/95 LW184

2/14/96

I CERTIFY THAT THE PRICES THAT ARE REFLECTED IN THIS DOCUMENT ARE OUR STANDARD COMMERCIAL PRICES AND ARE SOLD IN SUBSTANTIAL QUANTITIES TO THE GENERAL PUBLIC. STARKEY LABS. AUTOMATICALLY GIVES A $200.00 DISCOUNT ON THE $849.00 PRICE.

SUE PEHRINGER
GOVERNMENTAL SERVICES COORDINATOR

WPM. Op *** Wholesale Price Maintenance *** (Starkey :MN)

Type CE HQ or Part-Num - Mirror To Company

Model Ref CE HQ SaleCode 103
Desc SEQUEL HALF SHELL Desc Alt

Price:Wholesale 0084900 NewWholesale Effective
Retail 0295000

Unit/Pkg 001 Refund? Y CatalogItem? N
Groups 10000 30 Category/Sub CE MOD

Itemtax States: (States updated only when adding)
CA

Edit Entry:(0=MustNotEnter; 1=MustEnter; 2=MayOverride)

Qty	ModelRef	Desc	UC	SaleCode	Serial	Amount

EdpFlag 0

5/30/95 LW184

2/14/96

I CERTIFY THAT THE PRICES THAT ARE REFLECTED IN THIS DOCUMENT ARE OUR STANDARD COMMERCIAL PRICES AND ARE SOLD IN SUBSTANTIAL QUANTITIES TO THE GENERAL PUBLIC. STARKEY LABS. AUTOMATICALLY GIVES A $200.00 DISCOUNT ON THE $849.00 PRICE.

SUE PEHRINGER
GOVERNMENTAL SERVICES COORDINATOR

Department of
Veterans Affairs

Memorandum

Date: May 1, 1996

From: Contracting Officer (905C)

Subj: Custom Hearing Aid Modification - Starkey, V791P-0047

To: Chief, Acquisition and Materiel Management Division (905C)

1. The above mentioned contract has been modified as follows:

Add:
Active Output Limiting (ALP) to models CE9, CEL9-LP, CE H9, SA C9.
SAMP II (SII) to model SA S9.

Delete:
Discovery I from model SA S9.
Full Spectrum Low Cut (FSLC) from models CE9, CEL9-LP.
Full Spectrum Low Cut Switch (FSLCS) from models CE9 CEL9-LP.
Telecoil Switch (TCS) from models CE9, CEL9-LP, CE H9, SA C9.
Variable Release Compress (VRC) from models CE9, CEL9-LP, CE H9, SA C9.
Class D from model CE H9, SA C9.

2. The effective date of this modification is May 1, 1996. This information needs to be entered into ROES and provided to the clinics. Attached is a copy of the updated version of the DDC's publication of models, componenets and pricing.

3. If you have any questions, please contact me.

Gail A. Hixon

Attachment

cc: AMMD
Director
Asst. Director
Chief, IRM
Chief, CSD

EFFECTIVE 05-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
BICROS	BICROS	62.09
CLASS D	CLD	27.59
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	DMM	48.29
DUAL RECEIVER OPTION	DRO	13.79
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	FLEX	10.34
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	HDC	34.49
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	HDP	20.69
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LINEAR MASKER	TML	82.45
LOW CUT SWITCH	LFS	13.79
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09

EFFECTIVE 05-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
STAR TELECOIL SWITCH	STC	17.24
STARKEY SOFT COTE	SSC	13.79
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
VARIABLE COMPRESSION POT	VCP	10.34

EFFECTIVE 05-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	**ALP**	**13.79**
BICROS	BICROS	62.09
CLASS D	CLD	27.59
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	DMM	48.29
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	FLEX	10.34
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	HDC	34.49
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	HDP	20.69
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW CUT SWITCH	LFS	13.79
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79

EFFECTIVE 05-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
STAR TELECOIL SWITCH	STC	17.24
STARKEY SOFT COTE	SSC	13.79
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
VARIABLE COMPRESSION POT	VCP	10.34

EFFECTIVE 05-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE H9	HALF SHELL	197.72

CHARGE OPTIONS AVAILABLE ON THE CE H9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
FIXED FLAT RESPONSE	FFR	13.79
GAIN CONTROL	GAIN	10.34
HDP II	HDC	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
STAR TELECOIL	STC	17.24
STARKEY SOFT COTE	SSC	13.79
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
VARIABLE COMPRESSION POT	VCP	10.34

EFFECTIVE 05-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
SA C9	INTRA CANAL	229.08

CHARGE OPTIONS AVAILABLE ON THE SA C9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	ALP	13.79
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
FIXED FLAT RESPONSE	FFR	13.79
GAIN CONTROL	GAIN	10.34
HDP II	HDC	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
STAR TELECOIL	STC	17.24
STARKEY SOFT COTE	SSC	13.79
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
VARIABLE COMPRESSION POT	VCP	10.34

EFFECTIVE 05-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
SA S9	SECRET EAR	274.07

CHARGE OPTIONS AVAILABLE ON THE SA S9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
CLEAR SHELL	CLEAR	13.79
GAIN CONTROL	GAIN	10.34
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
STARKEY SOFT COTE	SSC	13.79
TK POT	TK POT	13.79
VARIABLE COMPRESSION POT	VCP	10.34

MODEL	TYPE	CONTRACT COST
SAT9	CIC	462.36

CHARGE OPTIONS AVAILABLE ON THE SAT9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
CUSTOM POWER TYMP	CPT	55.19
KAMP	KAT	82.79
KAMP CLASSIC	KAC	82.79
TYMP COMPRESSION CLASS D	TCD	34.49

FAX
STARKEY LABS INC
PO BOX 9457
MINNEAPOLIS, MN 55440
800-328-8602 EXT 2176
FAX 612 828-6985

TO: GAIL HIXON

FROM: SUE PEHRINGER

DATE: 04/26/96

NO. OF PAGES INCLUDING COVER 3

GAIL, ON THE NEW ACTIVE OUTPUT LIMITING POT, THE CODE SHOULD BE "AOP" NOT "ALP" AND CLD NEEDS TO BE REMOVED FROM CE H9

THANKS

Sue

Debbie [illegible] The [illegible] will be ALP!

EFFECTIVE 05-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	**ALP**	**13.79**
BICROS	BICROS	62.09
CLASS D	CLD	27.59
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	DMM	48.29
DUAL RECEIVER OPTION	DRO	13.79
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	FLEX	10.34
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	HDC	34.49
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	HDP	20.69
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LINEAR MASKER	TML	82.45
LOW CUT SWITCH	LFS	13.79
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09

EFFECTIVE 05-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE 9	STANDARD	148.73

CHARGE OPTIONS AVAILABLE ON THE CE 9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
STAR TELECOIL SWITCH	STC	17.24
STARKEY SOFT COTE	SSC	13.79
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
VARIABLE COMPRESSION POT	VCP	10.34

EFFECTIVE 05-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	**ALP**	**13.79**
BICROS	BICROS	62.09
CLASS D	CLD	27.59
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
CROS	CROS	55.19
DELUXE BICROS	DBICROS	96.59
DIRECT AUDIO INPUT	DAI	27.59
DISCOVERY II	DCR	48.29
DISCOVERY MATRIX	DMM	48.29
FEEDBACK REDUCTION CIRCUIT	FRC	13.79
FIXED FLAT RESPONSE	FFR	13.79
FLEX CANAL	FLEX	10.34
GAIN CONTROL	GAIN	10.34
GAIN SWITCH	GS	13.79
HDP II	HDC	34.49
HIGH CUT SWITCH	HFS	13.79
HIGH DEFINITION POWER	HDP	20.69
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW CUT SWITCH	LFS	13.79
LOW FREQUENCY CONTROL	LFP	10.34
MULTI-CROS	MCROS	68.99
OUTPUT CONTROL	LP	10.34
OUTPUT LIMITING SWITCH	LPS	13.79
POWER CROS W/BONE OSCILLATOR AND HEADBAND	PCROS/BO	82.79
POWER CROS W/CUSTOM RECEIVER	PCROS/CR	68.99
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RECEIVER CROS	RCROS	55.19
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	62.09
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79

EFFECTIVE 05-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE L9-LP	LOW PROFILE	161.23

CHARGE OPTIONS AVAILABLE ON THE CE L9-LP MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
STAR TELECOIL SWITCH	STC	17.24
STARKEY SOFT COTE	SSC	13.79
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
VARIABLE COMPRESSION POT	VCP	10.34

EFFECTIVE 05-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
CE H9	HALF SHELL	197.72

CHARGE OPTIONS AVAILABLE ON THE CE H9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	**ALP**	**13.79**
~~CLASS D~~	~~CLD~~	~~27.59~~ remove
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
FIXED FLAT RESPONSE	FFR	13.79
GAIN CONTROL	GAIN	10.34
HDP II	HDC	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
POWER PEAK FILTER	PPF	13.79
REAL EAR PROBE CHANNEL	PV	13.79
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
STAR TELECOIL	STC	17.24
STARKEY SOFT COTE	SSC	13.79
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
VARIABLE COMPRESSION POT	VCP	10.34

EFFECTIVE 05-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
SA C9	INTRA CANAL	229.08

CHARGE OPTIONS AVAILABLE ON THE SA C9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
ACTIVE OUTPUT LIMITING	**ALP**	**13.79**
CLEAR SHELL	CLEAR	13.79
COMPRESSION SWITCH	CS	17.24
DISCOVERY I	DSC	34.49
FIXED FLAT RESPONSE	FFR	13.79
GAIN CONTROL	GAIN	10.34
HDP II	HDC	34.49
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
RESONANT PEAK CONTROL	RPC	13.79
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
SEPARATE ON/OFF SWITCH	SOF	13.79
STAR TELECOIL	STC	17.24
STARKEY SOFT COTE	SSC	13.79
TINNITUS MASKER	TM	48.29
TK POT	TK POT	13.79
TRIMPRO SWITCH	TPS	17.24
VARIABLE COMPRESSION POT	VCP	10.34

EFFECTIVE 05-01-96

VA DENVER DISTRIBUTION CENTER
CUSTOM HEARING AIDS ON CONTRACT
STARKEY LABORATORIES INC.
V791P-0047
10-01-94 THRU 09-30-97

MODEL	TYPE	CONTRACT COST
SA S9	SECRET EAR	274.07

CHARGE OPTIONS AVAILABLE ON THE SA S9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
ACTIVE HIGH CUT	AHC	13.79
ACTIVE LOW CUT	ALC	13.79
CLEAR SHELL	CLEAR	13.79
GAIN CONTROL	GAIN	10.34
HIGH FREQUENCY CONTROL	HFP	10.34
KAMP II	KII	82.79
LOW FREQUENCY CONTROL	LFP	10.34
OUTPUT CONTROL	LP	10.34
SAMP II	SII	55.19
SCREW SET VC	SSCV	13.79
STARKEY SOFT COTE	SSC	13.79
TK POT	TK POT	13.79
VARIABLE COMPRESSION POT	VCP	10.34

MODEL	TYPE	CONTRACT COST
SAT9	CIC	462.36

CHARGE OPTIONS AVAILABLE ON THE SAT9 MODEL

VENDOR COMPONENT NAME	DDC ORDER CODE	CONTRACT COST
CUSTOM POWER TYMP	CPT	55.19
KAMP	KAT	82.79
KAMP CLASSIC	KAC	82.79
TYMP COMPRESSION CLASS D	TCD	34.49

DEPARTMENT OF VETERANS AFFAIRS
Denver Distribution Center
PO Box 25166
Denver CO 80225-0166

April 26, 1996

In Reply Refer To: 905C

Sue Pehringer
Starkey Laboratories, Inc.
6700 Washington Avenue S
Eden Prairie, MN 55344

Dear Ms. Pehringer:

This is in reference to your contract number V791P-0047, Custom In-the-Ear Hearing Aids.

Per contract requirements, a set of available technical data and matrices including schematics of internal circuitry and illustrated parts breakdown will be furnished to the VA Denver Distribution Center. The technical information such as circuit diagrams and schematics required by DDC, will be considered "confidential" by the Government. Our letter dated February 9 1996 requested this information and specification sheets and battery information for each model on contract. Our records show that we have not received this information as of today. Please send this information to my attention as soon as possible.

If you have any questions regarding the above, feel free to contact me at (303) 914-5182.

Sincerely,

Gail A. Hixon
Contracting Officer

DEPARTMENT OF VETERANS AFFAIRS
Denver Distribution Center
PO Box 25166
Denver CO 80225-0166

April 25, 1996

In Reply Refer To: 905C

Sue Pehringer
Starkey Laboratories, Inc.
6700 Washington Avenue S
Eden Prairie, MN 55344

Dear Ms. Pehringer:

This is in reference to your contract number V791P-0047, Custom In-the-Ear Hearing Aids.

Enclosed find a copy of Supplemental Agreement "5". This supplemental agreement is issued to add other options to the contract. Please sign and return two copies to my office. Upon receipt, an executed copy will be sent to your office.

The Ultra Shell Process will not be added to the contract. Also, the sequal dual stage compression circuit will not be added at this time. Due to the cost of the sequel, it will not be added at this time.

Also, enclosed is a copy of Denver Distribution Center's (DDC) publication of models, components and pricing. DDC is the only one who can change the DDC order codes. A new publication will be sent to the clinics, prior to the effective date. Please review and note any changes to this office as soon as possible.

If you have any questions regarding the above, feel free to contact me at (303) 914-5182.

Sincerely,

Gail A. Hixon
Contracting Officer

Enclosures

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE

PAGE 1 OF PAGES 2

2. AMENDMENT/MODIFICATION NO.: Supplemental Agreement "5"

3. EFFECTIVE DATE: May 1,1996

4. REQUISITION/PURCHASE REQ. NO.

5. PROJECT NO. (If applicable)

6. ISSUED BY CODE
Contracting (905C)
VA Denver Distribution Center
PO Box 25166
Denver, Colorado 80225-0166

7. ADMINISTERED BY (If other than Item 6) CODE

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)
Starkey laboratories Inc.
6700 Washington Avenue S.
Eden Prairie, MN 55344

(✓)

9A. AMENDMENT OF SOLICITATION NO.

X 9B. DATED (SEE ITEM 11): V791P-0047

10A. MODIFICATION OF CONTRACT/ORDER NO.: 10-1-94

10B. DATED (SEE ITEM 13)

CODE

FACILITY CODE

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended, ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing Items 8 and 15, and returning ______ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)
36X4537

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

(✓)	
	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
X	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: FAR 52.243-1, Changes
	D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor ☐ is not, ☒ is required to sign this document and return one copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

Modify the above mentioned contract to reflect the following change:

Changes noted on page two

All other terms and conditions remain the same.

Plf FOIA Resp 000150

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print): Sue Petringer, Governmental Services Coordinator

16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print): Gail A. Bixon, Contracting Officer

15B. CONTRACTOR/OFFEROR: [signature] (Signature of person authorized to sign)

15C. DATE SIGNED: 4/26/96

16B. UNITED STATES OF AMERICA BY [signature] (Signature of Contracting Officer)

16C. DATE SIGNED: 4-26-96

Modification No. **Supplemental Agreement "5"** Page 2 of 2

Effective Date: **May 1, 1996**

Contract Number: **V791P-0046**

Cont.

1) **ADD** Active OutPut Limiting Pot, 31% off commerical pricelist, dated April 6, 1995, of $6.20 with VA price of **$13.79.**

2) **REPLACE** Discovery I (DSC) on Secret Ear with Discovery Secret Eat at No Charge.

3) **DELETE** Full Spectrum Low Cut Switch (FSLCS).

4) **DELETE** Full Spectrum Low Cut (FSLC).

5) **DELETE** Variable Release Compression (VRC).

6) **DELETE** Telecoil (TCS).

EFFECTIVE DATE OF THIS SUPPLEMENTAL AGREEMENT IS MAY 1, 1996.

ALL OTHER TERMS AND CONDITIONS OF THE CONTRACT REMAIN THE SAME.

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE | PAGE 1 OF PAGES 2

2. AMENDMENT/MODIFICATION NO.: Supplemental Agreement "5"

3. EFFECTIVE DATE: May 1,1996

4. REQUISITION/PURCHASE REQ. NO.:

5. PROJECT NO. (If applicable):

6. ISSUED BY: Contracting (905C) CODE
VA Denver Distribution Center
PO Box 25166
Denver, Colorado 80225-0166

7. ADMINISTERED BY (If other than Item 6) CODE

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)
Starkey laboratories Inc.
6700 Washington Avenue S.
Eden Prairie, MN 55344

CODE | FACILITY CODE

(✓) 9A. AMENDMENT OF SOLICITATION NO.

9B. DATED (SEE ITEM 11)

X 10A. MODIFICATION OF CONTRACT/ORDER NO. V791P-0047

10B. DATED (SEE ITEM 13) 10-1-94

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

☐ The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers ☐ is extended, ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:
(a) By completing Items 8 and 15, and returning ______ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)
36X4537

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

(✓)	
	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
X	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF: FAR 52.243-1, Changes
	D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor ☐ is not, ☒ is required to sign this document and return one copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

Modify the above mentioned contract to reflect the following change:

Changes noted on page two

All other terms and conditions remain the same.

Plf FOIA Resp 000152

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)

16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)
Gail A. Hixon, Contracting Officer

15B. CONTRACTOR/OFFEROR
(Signature of person authorized to sign)

15C. DATE SIGNED

16B. UNITED STATES OF AMERICA
BY
(Signature of Contracting Officer)

16C. DATE SIGNED

Modification No. **Supplemental Agreement "5"** Page 2 of 2

Effective Date: **May 1, 1996**

Contract Number: **V791P-0046**

Cont.

1) **ADD** Active OutPut Limiting Pot, 31% off commerical pricelist, dated April 6, 1995, of $6.20 with VA price of **$13.79.**

2) **REPLACE** Discovery I (DSC) on Secret Ear with Discovery Secret Eat at No Charge.

3) **DELETE** Full Spectrum Low Cut Switch (FSLCS).

4) **DELETE** Full Spectrum Low Cut (FSLC).

5) **DELETE** Variable Release Compression (VRC).

6) **DELETE** Telecoil (TCS).

EFFECTIVE DATE OF THIS SUPPLEMENTAL AGREEMENT IS MAY 1, 1996.

ALL OTHER TERMS AND CONDITIONS OF THE CONTRACT REMAIN THE SAME.

FAX
STARKEY LABS INC
PO BOX 9457
MINNEAPOLIS, MN 55440
800-328-8602 EXT 2176
FAX 612 828-6985

TO: GAIL HIXON

FROM: SUE PEHRINGER

DATE: 02/14/96

NO. OF PAGES INCLUDING COVER 6

STARKEY PRICE LIST

EFFECTIVE AUGUST 15, 1994

CUSTOM HEARING AIDS

EARMOLDS

REPAIRS

PROGRAMMABLE CUSTOM HEARING AIDS	**Resolution** Programmable ITE Hearing Aid	$288.99
PROGRAMMABLE SYSTEMS	**ProConnect** - Hardware and Software Price	$3999.00
	Hardware	$2500.00
	ALR 486-25 Computer, 170 Meg Hard Drive, 4 Meg RAM, ALR SVGA Color Display (.28), Hewlett Packard DeskJet Printer.	
	Software	$1499.99
	1 - ProConnect Box including Serial Programmer, Connector Adaptor, Cable and Power Suppy	
	1 - Trilogy Module (Trilogy I and Trilogy II) including Ultrasonic Wand and Stand, Response Selector and Stand	
	1 - Resolution Module including Yoke Cable with Right and Left Connection Cables	
	1 - Bosch Module (Eurostar and Star 42) including Eurostar Boot and Star 42 Boot	
	ProConnect - Desktop Programmer Unit	$2999.00
	1 - Desktop Programmer	
	1 - Trilogy Module with Ultrasonic Wand and Stand, Response Selector and Stand	
	1 - Resolution Module with Yoke Cable, Right and Left Connection Cables	
	1 - Bosch Module with Eurostar Boot and Star 42 Boot	
CUSTOM IN-THE-EAR	**CE • 9** Custom ITE Series•9 Hearing Aid	$179.99
	CE • 8 Custom ITE Hearing Aid	$179.99
ITE OPTIONS	**Low Profile** CE Option	$19.99
	Half Shell CE Option	$79.99
CUSTOM CANAL	**Intra • V** Custom Canal Series•9 Hearing Aid	$319.99
	Intra • IV Custom Canal Hearing Aid	$319.99
CANAL OPTION	**SecretEar** Canal Option	$49.99
DEEP CANAL	**Tympanette** Completely in the Canal Hearing Aid	$649.95
CUSTOM ITE MASKERS	**TML** CE Masker/Linear Hearing Aid	$119.50
	TMC CE Masker/Compression Hearing Aid	$129.50
	TM CE or Canal Masker	$69.99
	Shipping & Handling	$6.99

WARRANTY OPTIONS	ONE Year Warranty (when purchased at time of original sale)	N/C	THREE Year Warranty	$64.98
	TWO Year Warranty	$34.99	FOUR Year Warranty	$89.97
SERVICE OPTIONS	Same Day /VIP Production Service	$29.99	Guaranteed Overnight Air	$10.98
	RUSH/1 Day Production Service	$14.99		
WAX PREVENTION OPTIONS	AdHear Wax Guards -3 pkgs. of 12	$19.99	Biconic Wax Guard	$.35

CUSTOM IN-THE-EAR OPTIONS

CE SHELL OPTIONS

IROS venting	N/C	Flex Canal	$14.99
Full Helix	N/C	Hypoallergenic Clear Lucite	$19.99
SOFT•SEAL	$14.99	Real Ear Probe Channel	$19.99
Hypoallergenic "FPC Cote"	N/C	24 Carat Gold Shell	$49.99

CE AMPLIFIER OPTIONS

DISCOVERY II (CE•9 only)	$69.99	AI Direct Audio Input	$39.99
FRC II Feedback Reduction Circuit	$19.99	Class•D Amplifier	$39.99
CRR II Canal Resonance Response	$19.99	Variable Release Compression	$39.99
HDP High Definition Power	$29.99	S•Amp	$69.99
ISP Input Signal Processor	$29.99	K•Amp	$109.99
OSP Output Signal Processor	$29.99	HDP II (Nine Series only)	$49.99
TDSP Time Domain Signal Proc.	$39.99	S•Amp II (Nine Series only)	$89.99
LDC Amplifier	$59.99	K•Amp II (Nine Series only)	$119.99

CE CROS OPTIONS

CROS	$79.99	Receiver CROS	$79.99
BiCROS	$89.99	Power CROS w/Custom Receiver	$99.99
Deluxe BiCROS	$139.99	Power CROS w/Button Receiver	$99.99
MultiCROS	$99.99	Power CROS w/Bone Oscillator and Headband	$119.99

CE DISPENSER CONTROL OPTIONS

Variable Low Cut Potentiometer	$14.99	Dual Band Balancer	$69.99
Variable High Cut Potentiometer	$14.99	Resonant Peak Control	$19.99
Output Limiting Potentiometer	$14.99	Power Peak Filter	$19.99
Gain Potentiometer	$14.99	Threshold Kneepoint Pot	$19.99
Variable Compression Pot	$14.99	Telephone Coil & Switch	$19.99
AGC Kneepoint Potentiometer	$19.99	StarCoil	$24.99
Screw Set Volume Control	$19.99	TPS TrimPro Switch	$24.99
Variable Low Cut Switch	$19.99	Tel. Coil & Switch w/PreAmp	$24.99
Variable High Cut Switch	$19.99	Compression Switch	$24.99
Output Limiting Switch	$19.99	Speech Discrimination Switch	$24.99
Gain Switch	$19.99	Full Spectrum Low Cut	$39.99
		Full Spectrum Low Cut with Switch	$44.99

CUSTOM CANAL OPTIONS

INTRA-SHELL OPTIONS

IROS Venting	N/C	Hypoallergenic "FPC Cote"	N/C
Variable Vent	N/C	Hypoallergenic Clear Lucite	$19.99
SOFT•SEAL	$14.99	Real Ear Probe Channel	$19.99
USP Ultra Shell	$14.99	24 Carat Gold Shell	$49.99

INTRA AMPLIFIER OPTIONS

DISCOVERY I (INTRA•V only)	$49.99	Class•D Amplifier	$39.99
FRC II Feedback Reduction Circuit	N/C	S•Amp	$69.99
CRR II Canal Resonance Response	N/C	S•Amp II (Nine Series only)	$79.99
HDP High Definition Power	$29.99	K•Amp II (Nine Series only)	$119.99
ISP Input Signal Processor	$29.99	HDP II	$49.99
OSP Output Signal Processor	$29.99	LDD Amplifier	$39.99
TDSP Time Domain Signal Proc.	$39.99	K•Amp	$109.99

STARKEY

```
>WPM.< Op > <  *** Wholesale Price Maintenance ***  ( Starkey          :MN)

Type        >AHC    < or Part-Num   >     <->   <   Mirror To Company        > <

Model Ref >AHC      <                SaleCode  >   <
Desc        >          ACTIVE HIGH CUT< Desc Alt  >                    <

Price:Wholesale ^0001999<          NewWholesale^       < Effective>  <>  <>  <
      Retail    ^0005999<

Unit/Pkg >001<  Refund? >Y<  CatalogItem? >N<
Groups   ^12400<^      <      Category/Sub >ALL<>COP<

Itemtax States: (States updated only when adding)
>CA< >  < >  < >  < >  < >  < >  < >  < >  < >  < >  < >  < >  < >  < >  <

Edit Entry:(0=MustNotEnter; 1=MustEnter; 2=MayOverride)
> <Qty   > <ModelRef   > <Desc   > <UC   > <SaleCode   > <Serial   > <Amount

EdpFlag   >0<

   01/93 LW186
```

Has 31% discount

MARCH 27, 1995

I CERTIFY THAT THE PRICES THAT ARE REFLECTED IN THIS DOCUMENT ARE OUR STANDARD COMMERCIAL PRICES AND ARE SOLD IN SUBSTANTIAL QUANTITIES TO THE GENERAL PUBLIC.

Sue Pehringer

SUE PEHRINGER
GOVERNMENTAL SERVICES COORDINATOR

Starkey Laboratories, Inc.
World Headquarters
6700 Washington Ave. S., Eden Prairie, MN 55344
P.O. Box 9457, Minneapolis, MN 55440
Tel: 612/941-6401•Wats: 800/328-8602•Tlx: 297822 STRK UR

STARKEY

```
>WPM.< Op > <  *** Wholesale Price Maintenance ***  ( Starkey          :MN)

Type        >ALC   < or Part-Num   >     <->   <   Mirror To Company        > <

Model Ref >ALC    <                  SaleCode  >   <
Desc        >           ACTIVE LOW CUT< Desc Alt  >                      <

Price:Wholesale ^0001999<           NewWholesale^        < Effective> <> <> <
      Retail    ^0005999<

Unit/Pkg >001<  Refund? >Y<  CatalogItem? >N<
Groups   ^12400<^      <      Category/Sub >ALL<>COP<

Itemtax States: (States updated only when adding)
>CA< > < > < > < > < > < > < > < > < > < > < > < > < > < > <

-'it Entry:(0=MustNotEnter; 1=MustEnter; 2=MayOverride)
 :Qty    > <ModelRef   > <Desc    > <UC    > <SaleCode    > <Serial    > <Amount

EdpFlag   >0<

2/01/93 LW186
```

MARCH 27, 1995

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SUE PEHRINGER
GOVERNMENTAL SERVICES COORDINATOR

'tarkey Laboratories, Inc.
World Headquarters
6700 Washington Ave. S., Eden Prairie, MN 55344
P.O. Box 9457, Minneapolis, MN 55440
Tel: 612/941-6401•Wats: 800/328-8602•Tlx: 297822 STRK UR

STARKEY

```
>WPM.< Op > <  *** Wholesale Price Maintenance ***  ( Starkey          :MN)

Type        >SOF   < or Part-Num    >     <->   <   Mirror To Company        > <

Model Ref >SOF    <                  SaleCode   >   <
Desc        >  SEPARATE ON-OFF SWITCH< Desc Alt  >                          <

Price:Wholesale ^0001999<          NewWholesale^       < Effective> <> <> <
      Retail    ^0002999<

Unit/Pkg >001<  Refund? >Y<  CatalogItem? >N<
Groups    ^12175<^     <     Category/Sub >ALL<>COP<

Itemtax States: (States updated only when adding)
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EdpFlag   >0<

01/94 LW238
```

MARCH 27, 1995

I CERTIFY THAT THE PRICES THAT ARE REFLECTED IN THIS DOCUMENT ARE OUR STANDARD COMMERCIAL PRICES AND ARE SOLD IN SUBSTANTIAL QUANTITIES TO THE GENERAL PUBLIC.

SUE PEHRINGER
GOVERNMENTAL SERVICES COORDINATOR

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P.O. Box 9457, Minneapolis, MN 55440
Tel: 612/941-6401•Wats: 800/328-8602•Tlx: 297822 STRK UR

STARKEY

>WPM.< Op > < *** Wholesale Price Maintenance *** (Starkey :MN)

Type >FFR< < or Part-Num > <-> < Mirror To Company > <

Model Ref >FFR < SaleCode > <
Desc > FIXED FLAT RESPONSE< Desc Alt > <

Price:Wholesale ^0001999< NewWholesale^ < Effective> <> <> <
Retail ^0005999<

nit/Pkg >001< Refund? >Y< CatalogItem? >N<
roups ^12400<^ < Category/Sub >ALL<>COP<

temtax States: (States updated only when adding)
CA< > < > < > < > < > < > < > < > < > < > < > < > < > < > <

dit Entry:(0=MustNotEnter; 1=MustEnter; 2=MayOverride)
<Qty > <ModelRef > <Desc > <UC > <SaleCode > <Serial > <Amount

dp. lag >0<

3/19/92 015

A Less 31% discount

MARCH 27, 1995

I CERTIFY THAT THE PRICES THAT ARE REFLECTED IN THIS DOCUMENT ARE OUR STANDARD COMMERCIAL PRICES AND ARE SOLD IN SUBSTANTIAL QUANTITIES TO THE GENERAL PUBLIC.

Sue Pehringer

SUE PEHRINGER
GOVERNMENTAL SERVICES COORDINATOR

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STARKEY

```
>WPM.< Op > <  *** Wholesale Price Maintenance ***  ( Starkey          :MN)

Type      >SSC     < or Part-Num   >       <->   <   Mirror To Company        > <

Model Ref >SSC      <                SaleCode  >   <
Desc        >        STARKEY SOFT COTE< Desc Alt  >                          <

Price:Wholesale  ^0001999<           NewWholesale^      < Effective> <> <> <
      Retail     ^0006999<

Unit/Pkg >001<  Refund? >Y<  CatalogItem? >N<
Groups    ^12300<^      <      Category/Sub >ALL<>COP<

Itemtax States: (States updated only when adding)
>CA< > < > < > < > < > < > < > < > < > < > < > < > < > < > <

 'it Entry:(0=MustNotEnter; 1=MustEnter; 2=MayOverride)
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EdpFlag   >0<

12/08/94 LW186
```

MARCH 27, 1995

I CERTIFY THAT THE PRICES THAT ARE REFLECTED IN THIS DOCUMENT ARE OUR STANDARD COMMERCIAL PRICES AND ARE SOLD IN SUBSTANTIAL QUANTITIES TO THE GENERAL PUBLIC.

SUE PEHRINGER
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6700 Washington Ave. S., Eden Prairie, MN 55344
P.O. Box 9457, Minneapolis, MN 55440
Tel: 612/941-6401•Wats: 800/328-8602•Tlx: 297822 STRK UR

STARKEY

>WPM.< Op > < *** Wholesale Price Maintenance *** (Starkey :MN)
Type >KAT < or Part-Num > <-> < Mirror To Company > <
Model Ref >KAT < SaleCode > <
Desc > K-AMP 2< Desc Alt > <
Price:Wholesale ^0011999< NewWholesale^ < Effective> <> <> <
Retail ^0035999<

Unit/Pkg >001< Refund? >Y< CatalogItem? >N<
Groups ^12385<^ < Category/Sub >ALL<>COP<

Itemtax States: (States updated only when adding)
CA< > < > < > < > < > < > < > < > < > < > < > < > < > < > <

Entry:(0=MustNotEnter; 1=MustEnter; 2=MayOverride)
<Qty > <ModelRef > <Desc > <UC > <SaleCode > <Serial > <Amount

UpFlag >0<

3/02/94 LW238

MARCH 27, 1995

I CERTIFY THAT THE PRICES THAT ARE REFLECTED IN THIS DOCUMENT ARE OUR STANDARD COMMERCIAL PRICES AND ARE SOLD IN SUBSTANTIAL QUANTITIES TO THE GENERAL PUBLIC.

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GOVERNMENTAL SERVICES COORDINATOR

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World Headquarters
6700 Washington Ave. S., Eden Prairie, MN 55344
P.O. Box 9457, Minneapolis, MN 55440
Tel: 612/941-6401•Wats: 800/328-8602•Tlx: 297822 STRK UR

STARKEY

>WPM.< Op > < *** Wholesale Price Maintenance *** (Starkey :MN)

Type >KAC < or Part-Num > <-> < Mirror To Company > <

Model Ref >KAC < SaleCode > <
Desc > K-AMP CLASSIC< Desc Alt > <

31% less discount

Price:Wholesale ^0011999< NewWholesale^ < Effective> <> <> <
Retail ^0035999<

Unit/Pkg >001< Refund? >Y< CatalogItem? >N<
Groups ^12385<^ < Category/Sub >ALL<>COP<

Itemtax States: (States updated only when adding)
>CA< > < > < > < > < > < > < > < > < > < > < > < > < > < > < > <

t Entry:(0=MustNotEnter; 1=MustEnter; 2=MayOverride)
> <Qty > <ModelRef > <Desc > <UC > <SaleCode > <Serial > <Amount

EdpFlag >0<

9/06/94 LW186

MARCH 27, 1995

I CERTIFY THAT THE PRICES THAT ARE REFLECTED IN THIS DOCUMENT ARE OUR STANDARD COMMERCIAL PRICES AND ARE SOLD IN SUBSTANTIAL QUANTITIES TO THE GENERAL PUBLIC.

Sue Pehringer

SUE PEHRINGER
GOVERNMENTAL SERVICES COORDINATOR

tarkey Laboratories, Inc.
World Headquarters
6700 Washington Ave. S., Eden Prairie, MN 55344
P.O. Box 9457, Minneapolis, MN 55440
Tel: 612/941-6401•Wats: 800/328-8602•Tlx: 297822 STRK UR

STARKEY

```
>WPM.< Op > <  *** Wholesale Price Maintenance ***  ( Starkey        :MN)

Type        >TCD      < or Part-Num   >     <->   <   Mirror To Company        > <

Model Ref >TCD      <                   SaleCode  >   <
Desc        >TYMP COMPRESSION CLASS D< Desc Alt  >                          <

Price:Wholesale  ^0004999<           NewWholesale^       < Effective>  <>  <>  <
      Retail     ^0014999<

Unit/Pkg >001<  Refund? >Y<  CatalogItem? >N<
Groups    ^12385<^      <      Category/Sub >ALL<>COP<

Itemtax States: (States updated only when adding)
>CA< >  < >  < >  < >  < >  < >  < >  < >  < >  < >  < >  < >  < >  < >  <

Edit Entry:(0=MustNotEnter; 1=MustEnter; 2=MayOverride)
> <Qty    > <ModelRef    > <Desc    > <UC    > <SaleCode    > <Serial    > <Amount

  Flag    >0<

11/18/94 LW186
```

MARCH 27, 1995

I CERTIFY THAT THE PRICES THAT ARE REFLECTED IN THIS DOCUMENT ARE OUR STANDARD COMMERCIAL PRICES AND ARE SOLD IN SUBSTANTIAL QUANTITIES TO THE GENERAL PUBLIC.

SUE PEHRINGER
GOVERNMENTAL SERVICES COORDINATOR

tarkey Laboratories, Inc.
World Headquarters
6700 Washington Ave. S., Eden Prairie, MN 55344
P.O. Box 9457, Minneapolis, MN 55440
Tel: 612/941-6401•Wats: 800/328-8602•Tlx: 297822 STRK UR

STARKEY

```
>WPM.< Op > <  *** Wholesale Price Maintenance ***  ( Starkey         :MN)

Type       >CPT    < or Part-Num   >     <->   <   Mirror To Company        > <

Model Ref >CPT     <                    SaleCode   >   <
Desc        >CUSTOM POWER TYMPANETTE < Desc Alt   >                         <

Price:Wholesale ^0007999<           NewWholesale^       < Effective>  <>  <>  <
      Retail    ^0019999<

Unit/Pkg >001<  Refund? >Y<  CatalogItem? >N<
Groups    ^12400<^     <      Category/Sub >ALL<>COP<

Itemtax States: (States updated only when adding)
>CA< >  < >  < >  < >  < >  < >  < >  < >  < >  < >  < >  < >  < >  < >  <

F   Entry:(0=MustNotEnter; 1=MustEnter; 2=MayOverride)
>  Qty    > <ModelRef    > <Desc    > <UC    > <SaleCode    > <Serial    > <Amount

EdpFlag   >0<

 8/17/94 LW186
```

March 27, 1995

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SUE PEHRINGER
GOVERNMENTAL SERVICES COORDINATOR

Starkey Laboratories, Inc.
World Headquarters
6700 Washington Ave. S., Eden Prairie, MN 55344
P.O. Box 9457, Minneapolis, MN 55440
Tel: 612/941-6401•Wats: 800/328-8602•Tlx: 297822 STRK UR

April 30, 1995

TO: Sue Pehringer FAX NO: (612) 828-6985

FROM: Gail A. Hixon FAX NO: (303) 231-5009
PHONE NO: (303) 231-5025

Sue:

This is in reference to your contract number V791P-0047, Custom In-the-Ear Hearing Aids.

After reviewing the discounts offered for CIC and options, the Government's counter proposal follows:

SAT9	30% discount
KAMP	35% discount
KAMP Classis	35% discount
Tymp Compression Class D	35% discount
Custom Power Tymp	35% discount

Please respond to this information as soon as possible. I will be in and out of the office on Monday. Hopefully, we will be able to come to an agreement and finalize this Monday or Tuesday.

GAIL

Department of Veterans Affairs

Memorandum

Date: April 26, 1995

From: VANHAP Coordinators (126)

Subj: Additional Request/Information - Contract Number V791P-0047, Starkey

To: Contracting Officer (905C)

1. Regarding the Starkey contract amendment, the following items should not be added:

Ultra Shell Processing	(USP)
Compression Master	(TMC)
Class H Amplifier	(CLHCE)
Class H Amplifier	(CLHHC)

2. The rest of the options listed in the 2-8-95 memo (attached) are acceptable as well as the requested deletions.

3. The Starkey CIC basic option and CIC circuits are acceptable. Pricing for these circuits is high. In the private sector, we are aware that Starkey offers equipment in exchange for the purchase of a number of CICs at the commercial price. Can you look into whether the pricing for the VA should be lower or whether equipment should be made available, based on volume purchasing?

E.S. Wintercorn, Ph.D.

L.B. Beck, Ph.D.

OPTIONAL FORM 99 (7-90)

FAX TRANSMITTAL # of pages ► 3

To Gail Hixon	From Lucille B. Beck PhD
Dept/Agency DDC 905C	Phone # 202 745-8270
Fax # 303 231 5001	Fax #

NSN 7540-01-317-7368 5099-101 GENERAL SERVICES ADMINISTRATION

VA FORM

World Headquarters
6700 Washington Ave. So.
Eden Prairie, MN
USA 55344

P.O. Box 9457
Minneapolis, MN
USA 55440

STARKEY Laboratories, Inc.

February 8, 1995

Gail Hixon
Denver Distribution Center
PO Box 25166
Denver, CO 80225

RE: Modification 1
V791P-0047

Dear Gail:

We would like to ammend the above contract to add/change the following items:

OPTION (ADDITIONS)		PRICELIST	VAPRICE	DISCOUNT
Active High Cut (Available on CE9, CEL9, CEH9, SAC9, SAS9)	(AHC)	$19.99	$13.79	31%
Active Low Cut (Available on CE9, CEL9, CEH9, SAC9, SAS9)	(ALC)	$19.99	$13.79	31%
~~Ultra Shell Processing (Available on CE9, CEL9, CEH9, SAC9, SAS9)~~ do not add	(USP)	$14.99	$10.34	31%
~~Linear Masker (Available on CE9)~~ okay	(TML)	$119.50	$82.45	31%
Tinnitus Masker (Available on CE9, CEL9, CEH9, SAC9)	(TM)	$69.99	$48.29	31%
~~Compression Masker (Available on CE9)~~ do not add	(TMC)	$129.50	$89.35	31%
TrimPro Switch (Available on CE9, CEL9, CEH9, SAC9)	(TPS)	$24.99	$17.24	31%
Seperate On-Off Switch (Available on CE9, CEL9, CEH9, SAC9)	(SOF)	$19.99	$13.79	31%
Fixed Flat Response (Available on CE9, CEL9, CEH9, SAC9,)	(FFR)	$19.99	$13.79	31%

WATS: 800 328-8602
Tel: 612 941-6401

World Headquarters
6700 Washington Ave. So.
Eden Prairie, MN
USA 55344

P.O. Box 9457
Minneapolis, MN
USA 55440

2

STARKEY Laboratories, Inc.

RE: Modification 1
V791P-0047

Variable Release Compression (Available on CE9, CEL9, CEH9, SAC9)	(VRC)	$39.99	$27.59	31%
Soft Flex Canal (Available on CE9, CEL9)	(SFC)	$29.99	$20.69	31%
Starkey Soft Coat (Available on CE9, CEL9, CEH9, SAC9, SAS9, SAT9)	(SSC)	$19.99	$13.79	31%
Tele Coil (Available on CE9, CEL9, CEH9, SAC9)	(TCS)	$19.99	$13.79	31%
Class H Amplifier (Available on CE9, CEL9, CEH9) — do not add	(CLHCE)	$49.99	$34.49	31%
Class H Amplifier (Available on SAC9) — do not add	(CLHHC)	$39.99	$27.59	31%
HDP II *	(HDC)	$19.99	$13.79	31%

Please see HDB under deletes. We're correcting DDC Order Code

WATS: 800 328-8602
Tel: 612 941-6401

****
*** ACTIVITY REPORT ***
****

RECEPTION OK

TX/RX NO.	1570
CONNECTION TEL	202 745 8579
CONNECTION ID	117E
START TIME	04/28 04:50
USAGE TIME	01'32
PAGES	3
RESULT	OK

Department of
Veterans Affairs

Memorandum

Date: April 5, 1995

From: Contracting Officer (905C)

Subj: Additional Request/Information - Contract Number V791P-0047, Starkey

To: VANHAP Coordinators (126)

1. Your memorandum dated March 21, 1995, requested additional information for the CIC. Attached is additional information received from Starkey.

2. Please review and provide your comments, in writing, to this office. Upon receipt of your comments, a modification will be executed.

3. If you have any questions concerning this matter, please call me.

Gail A. Hixon

Attachments

World Headquarters
6700 Washington Ave. So.
Eden Prairie, MN
USA 55344

P.O. Box 9457
Minneapolis, MN
USA 55440

STARKEY
Laboratories, Inc.

March 24, 1995

Gail Hixon
DDC
Denver, CO 80225

Gail:

Enclosed is the information on the CIC circuits and a Starkey price list. I hope this is what you are looking for. If not, please let me know as soon as possible.

Sincerely,
Starkey Labs. Inc

Sue Pehringer
Governmental Services Coordinator

WATS: 800 328-8602
Tel: 612 941-6401

Deviation **391A**

Customer Service Addendum

TCD - Tympanette Compression with class-D

September 1, 1994 **Cost: $49.99** **Drain: .30 - .40**

Series 9 only:
Uses the Series 9 faceplate only.

Models -Tympanettes only:

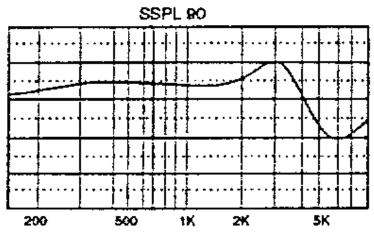
Standard options: SVC
Because of size restrictions, TCD is not offered with a user controlable volume control. Rotate screw set volume control counter clockwise to decrease gain. SVC is shipped fully clockwise for maximum volume.

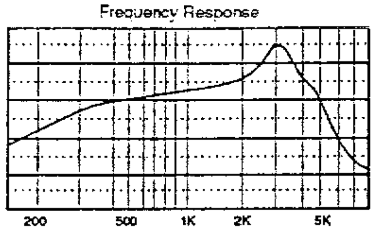
General:
TCD is designed for people with tolerance problems or narrow dynamic range.

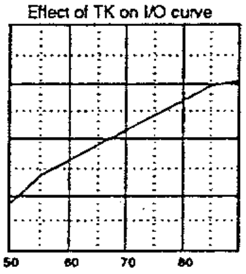
TCD is a Class D dynamic range compression circuit with 2:1 compression and a low kneepoint (55 dBSPLfull on).

As the SVC is rotated counterclockwise the gain is reduced and the kneepoint is increased.

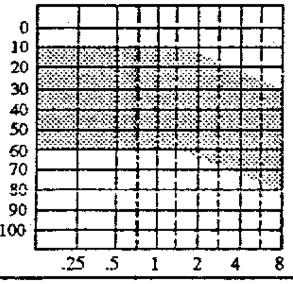
Approximate 2cc response curve for a 15 slope







Fitting Range



MATRICES

95/30/15	100/35/15	105/40/15
95/30/25	100/35/25	105/40/25
110/45/15	115/50/15	
110/45/25	115/50/25	

OPTIONS

	Color	Marking	Activate
SVC	Black		ccw

INCOMPATIBLES

No other options available

QC SPECS

SSPL	±4 dB
Gain	±4 dB
Slope	±4 dB
Dist	10% Maximum
EI Noise	<35dB
Drain	±.15mA
Attack	<5ms
Release	70ms ±35mSec

Rec:	ES 3126	95, 100, 110 SSPL
	ES 3127	105, 115
Mic:	EM 5046	15 slopes
	EM 5047	25 Slopes